

## **M&G appoints Werner Kolitsch as Head of DACH Distribution and strengthens its Swiss team with two further appointments**

- *Kolitsch takes on new responsibilities in Switzerland, in addition to his role as Head of Germany and Austria*
- *Two new appointments in the Swiss Institutional and Wholesale teams contribute to the growth of M&G's local market*

**Zurich/Frankfurt/Vienna, 10. October 2022** – M&G Investments today announces the appointment of Werner Kolitsch as Head of DACH Distribution. Alongside his role as Head of Germany and Austria, Werner takes on the additional responsibility for institutional and wholesale distribution-related activities in the Swiss market. Werner has a deep knowledge of the DACH market, as well as a strong understanding of M&G's business, having worked for the company for the last 7 years. In his new role, Werner leads Swiss distribution strategies and Marc-André Hug, Head of Wholesale Switzerland, reports to him.

In addition, the company announces two appointments aimed at strengthening M&G's presence in Switzerland. Patrick Abgottspon joins as Senior Relationship Manager Institutional Clients, to support the institutional sales and client services team in Switzerland. Reporting to Werner Kolitsch, Patrick will work closely with the firm's EUR89 billion<sup>1</sup> Private & Alternative Assets division to meet the growing demand for real estate, real assets and infrastructure investments from Swiss institutional clients.

Robin Diener joins the company as Senior Sales Representative in the Wholesale team. He will report to Marc-André Hug and contribute to the further expansion of M&G's Wholesale business and enhance client relationships. Both Patrick and Robin will be based in the firm's Zurich-based office.

M&G Investments has been serving the Swiss market since 2005, when its funds were registered in the country for the first time, and its Zurich-based office was launched in 2015. M&G Switzerland can now count on a 6-strong team on the ground. The team provides sales and client services to Swiss clients across the breadth of the asset classes and over the last years the local market has been characterized by an increasing appetite for private strategies.

**Micaela Forelli, Managing Director Europe at M&G Investments** comments: *'The appointment of Werner as Head of DACH Distribution contributes to make M&G's strategy more efficient and consolidates our company's presence in the region.'*

*'With their extensive knowledge of the Swiss Institutional and Wholesale businesses, Patrick and Robin's additions to the Swiss team confirm the company's goal to further develop its business in Switzerland. Both will be key in supporting M&G find the best solutions to serve the changing needs of its clients in such an evolving market scenario.'*

**Will Nicoll, CIO of private and alternative markets at M&G Investments** adds: *'We expect investors to continue to increase significantly their allocations towards private and alternative assets, especially for some sectors like real assets. If we consider the sheer amount of retooling that needs to be done in the next 10 to 20 years across the world – whether that be renewable energy, car charging or broadband networks – this is so vast that there will continue to be huge opportunities in infrastructure and real assets. For these reasons, we believe that infrastructure and the private asset markets are only going to become a more important part of financing over the long term'.*

**-ENDS-**

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**Notes to editors**

<sup>1</sup> Figure as at 30 June 2022

**Werner Kolitsch, Head of DACH Distribution, M&G Investments**

Werner started his career at M&G in 2015, arriving from Threadneedle, where he had been Head of Germany and Austria for five years and previously responsible for the Austrian market since 2002. Prior to that, he worked at a Graz-based private bank, Krentschker & Co AG, where he was leading their asset management business, as well as at Alpha Vermögensanlagen. Werner has a Master of Science degree in Business Administration and Marketing at the University of Graz and is a holder of the EFFAS Financial Analyst Certificate.

**Patrick Abgottspon, Senior Relationship Manager Institutional Clients, M&G Investments**

Patrick joins M&G from Clearstream Fund Centre AG, until 2020 part of UBS, where he was Sales Manager for the distribution partners. Previously, he worked for Lombard Odier Asset Management, Franklin Templeton Switzerland and Morgan Stanley (Switzerland). He holds a Bachelor of Science degree in Business Administration with Specialization in Banking and Finance, achieved at ZHAW Zurich University of Applied Sciences.

**Robin Diener, Senior Sales Representative, M&G Investments**

Prior to joining M&G, Robin worked at PGIM Investments, where he was Account Manager, responsible of representing the company's solution for Swiss clients. Before that, he worked in the Wholesale Distribution team of Goldman Sachs Asset Management in London and Zurich. Robin has past work experiences also at UBS and Deutsche Bank. He has a Master of Science degree in Finance and Accounting at the University of St. Gallen.

**About M&G Investments**

M&G Investments is part of M&G plc, a savings and investment business which was formed in 2017 through the merger of Prudential plc's UK and Europe savings and insurance operation and M&G, its wholly owned international investment manager. M&G plc listed as an independent company on the London Stock Exchange in October 2019 and has EUR405 billion of assets under management and administration (as at 30 June 2022). M&G plc has over 5 million customers in the UK, Europe, the Americas and Asia, including individual savers and investors, life insurance policy holders and pension scheme members.

For nearly nine decades M&G Investments has been helping its customers to prosper by putting investments to work, which in turn creates jobs, homes and vital infrastructure in the real economy. Its investment solutions span equities, fixed income, multi asset, cash, private debt, infrastructure and real estate.

M&G recognises the importance of responsible investing and is a signatory to the United Nations Principles for Responsible Investment (UNPRI) and is a member of the Climate Bonds Initiative Partners Programme.

M&G plc has committed to achieve net zero carbon emissions on its total book of assets under management and administration by 2050 and committed to reduce operational carbon emissions as a corporate entity to net zero by 2030.

For further information, please visit: <https://global.mandg.com/>

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