

M&G appoints Head of Global Banks and Head of Nordics to continue to drive growth and client service

- **Martin Herbon joins M&G as Head of Global Banks; Otto Donner promoted to Head of the Nordics**

London, 16 January 2024 – M&G Investments today announces two senior appointments in its Global Distribution team as part of the firm’s strategy to expand its distribution capabilities in Europe and Asia. Both appointments will play an important role in providing investors with greater access to the firm’s broad range of investment capabilities across public and, increasingly, private markets.

Martin Herbon joined the business on Monday 15 January in London as Head of Global Banks, reporting to Neal Brooks. With over 20-years of international experience in financial services, Martin will be responsible for leading M&G’s relationships with Global Financial Institutions. Martin and his team will work together with Ignacio Rodriguez, Head of Americas and US Global Banks, and M&G’s Asian Distribution teams under the leadership of Amy Cho, to align and expand M&G’s partnerships across all international markets focusing on strategic, long-term partnerships with major distributors. Martin joins from Natixis Investment Managers, where he was most recently Head of Global Financial Institutions. Prior to this, Martin held different positions at Royal Bank of Canada, Union Capital Group and Merrill Lynch.

Otto Donner is promoted to Head for the Nordics. One of Europe’s key areas for institutional investors, Otto’s appointment reflects his strong contribution in broadening M&G’s footprint in Sweden, Denmark, Finland and Norway to around €4 billion of assets under management. Otto will continue to build on this success and deepen relationships with insurance companies, pension funds and other institutional clients in the region. Having joined M&G in 2020, Otto is based in Stockholm and continues to report to Robert Heaney, Head of Institutional Distribution, EMEA.

Neal Brooks, Global Head of Product & Distribution at M&G, comments: “Over the past year we have been investing in and shaping our distribution capabilities to ensure we are best placed to provide clients with excellent service and to position us for growth across our investment platform. Martin and Otto have a wealth of experience and relationships in their respective areas and deep understanding of the challenges faced by our clients, and how M&G’s investment solutions can meet their need. I am delighted to welcome Martin and Otto in their new roles as we continue to grow our footprint and client serving capabilities.”

-ENDS-

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Notes to Editors**Martin Herbon**

With over 20 years working with financial institutions across Europe, Asia and the Americas, Martin joins M&G from Natixis Investment Managers, where he was Head of Global Financial Institutions. Prior to this, Martin held different senior positions in Royal Bank of Canada, Union Capital Group and Merrill Lynch. Martin is a CFA Charterholder and a Certified Public Accountant by the University of Montevideo.

Otto Donner

Having joined M&G in 2020 as Sales Director for the Nordics, Otto's contribution has been key in growing M&G's footprint in the region. Otto joined M&G from BMO Global Asset Management, where he was responsible for Institutional and Wholesale business development and client relationship management across the Nordics. Prior to BMO, Otto headed the Nordic sales team at East Capital. Otto holds a MSc in Business and Economics from the Stockholm School of Economics, including an exchange program at Helsinki School of Economics (now Aalto University).

About M&G Investments

M&G Investments is part of M&G plc, a savings and investment business which was formed in 2017 through the merger of Prudential plc's UK and Europe savings and insurance operation and M&G, its wholly owned international investment manager. M&G plc listed as an independent company on the London Stock Exchange in October 2019 and has over €388 billion of assets under management (as at 31 March 2023). M&G plc has customers in the UK, Europe, the Americas and Asia, including individual savers and investors, life insurance policy holders and pension scheme members.

For nearly nine decades M&G Investments has been helping its customers to prosper by putting investments to work, which in turn creates jobs, homes and vital infrastructure in the real economy. Its investment solutions span equities, fixed income, multi asset, cash, private debt, infrastructure and real estate.

M&G recognises the importance of responsible investing and is a signatory to the United Nations Principles for Responsible Investment (UNPRI) and is a member of the Climate Bonds Initiative Partners Programme.

M&G plc has committed to achieve net zero carbon emissions on its total book of assets under management and administration by 2050 and committed to reduce operational carbon emissions as a corporate entity to net zero by 2030.

For more information, please visit: <https://global.mandg.com/>

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