

## **M&G expands institutional distribution team in Germany to support continued business growth**

**Frankfurt – 18 September 2024** – M&G Investments today announced an appointment to strengthen its German Institutional Distribution Team as part of its strategy to expand its institutional footprint in Europe. The growing team will provide investors on the continent with best quality service and greater access to the firm’s broad range of investment capabilities across public and private markets.

Ann-Kathrin Fuhrmann (29) will join the firm in a newly created role as Associate Director Institutional Business Development on 1<sup>st</sup> of November. She will be responsible for further developing and expanding client relationships with insurance companies, pension funds and institutional investors in Germany. In her role, she will work alongside Ingo Matthey, Head of Institutional Business Development Germany & Austria and Martin Kübler, Director Institutional Business Development. Based in Frankfurt, she joins from Bosch Pensionsfonds AG and brings extensive buy-side experience and will report to Ingo Matthey.

Ann-Kathrin complements the institutional distribution team to align with the growth of M&G’s institutional business and expanding relationships with institutional investors in Germany. In recent years, M&G has won several Spezialfonds mandates and strategic partnerships in Germany, now totalling over €7 billion of assets under management for institutional clients across public and private markets strategies.

**Werner Kolitsch, Head of Distribution DACH at M&G, says:** “I am very pleased to welcome Ann-Kathrin to our team. This hire reflects our commitment to enhance our distribution capabilities in Germany and the whole of Europe so we can continue to improve the way we serve our clients on the ground. In the current market environment, we see significant momentum in public fixed income, reflecting our strong track record in European credit and our global fixed income capabilities. In Private Markets, there is particular interest from our institutional clients in M&G’s Real Estate equity and debt strategies, Structured Credit and Direct Lending.”

**Ingo Matthey, Head of Institutional Business Development Germany & Austria, adds:** “I am very proud of the team’s achievements, having grown our institutional business in Germany by 40% in the last 18 months. We are now further investing in our distribution capabilities to be able to provide an excellent service to our clients as flows in mandates and strategies grow. I am very happy to welcome Ann-Kathrin to our team as we want invest and attract talent. Ann-Kathrin brings the skills and knowledge to support our existing clients and to expand new relationships.”

M&G's German business currently accounts for over €13bn AUM\* and a 37-strong team on the ground, including investment professionals, distribution teams, as well as other support functions.

**-ENDS-**

**\*As of 30 June 2024**

**If you require any further information, please contact:**

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## **Notes to Editors**

### **About Ann-Kathrin Fuhrmann**

Ann-Kathrin Fuhrmann (29) has been part of Robert Bosch's Asset Management Team since 2021 contributing in the build up of Bosch's Alternative Investments asset management. Previously she held different roles at Bosch since 2013 including as buyer Direct Procurement. She holds a Master in Finance from Goethe Business School in Frankfurt.

### **About M&G Investments**

M&G Investments is part of M&G plc, a savings and investment business which was formed in 2017 through the merger of Prudential plc's UK and Europe savings and insurance operation and M&G, its wholly owned international investment manager. M&G plc listed as an independent company on the London Stock Exchange in October 2019 and has €408.2bn billion of assets under management (as at 30 June 2024). M&G plc has customers in the UK, Europe, the Americas and Asia, including individual savers and investors, life insurance policy holders and pension scheme members.

For nearly nine decades M&G Investments has been helping its customers to prosper by putting investments to work, which in turn creates jobs, homes and vital infrastructure in the real economy. Its investment solutions span equities, fixed income, multi asset, cash, private debt, infrastructure and real estate.

M&G recognises the importance of responsible investing and is a signatory to the United Nations Principles for Responsible Investment (UNPRI) and is a member of the Climate Bonds Initiative Partners Programme.

M&G plc has committed to achieve net zero carbon emissions on its total book of assets under management and administration by 2050 and committed to reduce operational carbon emissions as a corporate entity to net zero by 2030.

For more information, please visit: <https://global.mandg.com/>

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